

Los Alamos_1 Los Alamos, NM Drive Time: 10 minutes

Latitude: 35.88064 Longitude: -106.30439

Top Tapestry Segments	Percent	Demographic Summary	2010	201
In Style	33.6%	Population	8,440	8,27
Metropolitans	14.9%	Households	3,907	3,84
Wealthy Seaboard Suburbs	14.5%	Families	2,285	2,22
Trendsetters	11.6%	Median Age	42.3	42.
Sophisticated Squires	10.4%	Median Household Income	\$84,734	\$90,28
		Spending Potential	Average Amount	
		Index	Spent	Tota
Apparel and Services		103	\$2,464.25	\$9,628,09
Men's		97	\$446.00	\$1,742,56
Women's		93	\$770.17	\$3,009,13
Children's		105	\$419.80	\$1,640,19
Footwear		70	\$292.87	\$1,144,27
Watches & Jewelry		154	\$298.85	\$1,167,62
Apparel Products and Services (1)		253	\$236.57	\$924,30
Computer				
Computers and Hardware for Home Use		147	\$282.12	\$1,102,29
Software and Accessories for Home Use		150	\$42.73	\$166,94
Entertainment & Recreation		149	\$4,807.36	\$18,782,84
Fees and Admissions		161	\$995.71	\$3,890,33
Membership Fees for Clubs (2)		163	\$266.81	\$1,042,46
Fees for Participant Sports, excl. Trips		156	\$166.59	\$650,89
Admission to Movie/Theatre/Opera/Ba		155	\$235.00	\$918,17
Admission to Sporting Events, excl. Tr		157	\$93.26	\$364,35
Fees for Recreational Lessons	190	171	\$232.85	\$909,78
Dating Services		155	\$1.19	\$4,65
TV/Video/Audio		141	\$1,749.95	\$6,837,23
Community Antenna or Cable TV		138	\$998.49	\$3,901,19
Televisions		149	\$288.78	\$1,128,28
VCRs, Video Cameras, and DVD Playe	rs	144	\$29.33	\$114,60
Video Cassettes and DVDs		140	\$73.82	\$288,41
Video and Computer Game Hardware	and Softwar		\$81.84	\$319,76
Satellite Dishes		146	\$1.84	\$7,17
Rental of Video Cassettes and DVDs		141	\$58.25	\$227,60
Streaming/Downloaded Video		156	\$2.18	\$8,51
Audio (3)		139	\$203.93	
	Fauinment	159	\$203.93	\$796,77
Rental and Repair of TV/Radio/Sound	Equipment		1	\$44,91
Pets		176	\$758.61	\$2,963,96
Toys and Games (4)		142	\$206.85	\$808,19
Recreational Vehicles and Fees (5)	c)	143	\$460.28	\$1,798,34
Sports/Recreation/Exercise Equipment (6)	116	\$210.77	\$823,50
Photo Equipment and Supplies (7)		149	\$154.29	\$602,82
Reading (8)		151	\$233.67	\$912,98
Catered Affairs (9)		151	\$37.23	\$145,46
Food		142	\$10,957.33	\$42,811,46
Food at Home		141	\$6,295.05	\$24,595,44
Bakery and Cereal Products		141	\$838.91	\$3,277,71
Meats, Poultry, Fish, and Eggs		140	\$1,455.18	\$5,685,55
Dairy Products		140	\$694.79	\$2,714,62
Fruits and Vegetables		144	\$1,126.79	\$4,402,46
Snacks and Other Food at Home (10)		140	\$2,179.38	\$8,515,08
Food Away from Home		145	\$4,662.28	\$18,216,02
Alcoholic Beverages		150	\$856.36	\$3,345,89
Nonalcoholic Beverages at Home		139	\$609.05	\$2,379,63

Data Note: The Spending Potential Index (SPI) is household-based, and represents the amount spent for a product or service relative to a national average of 100. Detail may not sum to totals due to rounding.

Source: Esri forecasts for 2010 and 2015; Consumer Spending data are derived from the 2006 and 2007 Consumer Expenditure Surveys, Bureau of Labor Statistics.



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Transit Spent Total Investments 154 \$2,671.24 \$10,456,813 Vehicle Loans 135 \$6,641.45 \$25,948,862 Health 133 \$136.70 \$534,113 Prescription Drugs 131 \$6555.00 \$2,559,148 Eyeglasses and Contact Lenses 146 \$112.44 \$439,298 Montgage Payment and Basics (11) 158 \$14,807.71 \$57,855,307 Maintenance and Remodeling Services 162 \$32,007.87 \$24,645,507 Mointenance and Remodeling Services 139 \$6,307.87 \$24,645,507 Household Texritises (13) 148 \$196.70 \$768,532 Furniture 151 \$907.17 \$3,54,398 Ploor Coverings 160 \$119.67 \$467,542 Major Appliances (14) 143 \$433.70 \$1,694,511 Household Texritises 30 \$112.00 \$437,591 Small Appliances 142 \$46.70 \$184,495 Luggag 156 \$14.40 \$55,26,41 <th></th> <th>Spending Potential</th> <th>Average Amount</th> <th></th>		Spending Potential	Average Amount	
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Small Appliances 142 \$46.70 \$182,445 Luggage 156 \$14.40 \$56,264 Telephones and Accessories 96 \$40.77 \$159,309 Household Operations - - \$151 \$696.44 \$2,721,057 Lawn and Garden (16) 149 \$625.47 \$2,443,787 Moving/Storage/Freight Express 149 \$90.52 \$353,688 Housekeeping Supplies (17) 149 \$98.30 \$3,843,796 Insurance 143 \$1666.19 \$6,509,971 Life/Other Insurance 143 \$1,666.19 \$6,509,971 Life/Other Insurance 138 \$2,673.20 \$10,444,459 Personal Care Products (18) 139 \$147.87 \$577,744 Smoking Products 126 \$540.05 \$2,110,045 Transportation 135 \$3,881.55 \$15,156,614 Vehicle Purchases (Net Outlay) (20) 140 \$1,059.27 \$2,406,915 Vehicle Purchases (Net Outlay) (20) 144 \$1,359.01 \$5,309,810 Ve	Major Appliances (14)	143	\$433.70	\$1,694,511
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Telephones and Accessories 96 \$40.77 \$159,309 Household Operations	Small Appliances	142	\$46.70	\$182,445
Household Operations Child Care 151 \$696.44 \$2,721,057 Lawn and Garden (16) 149 \$625.47 \$2,443,787 Moving/Storage/Freight Express 149 \$90.52 \$353,688 Housekeeping Supplies (17) 140 \$983.80 \$3,843,796 Insurance 143 \$662.65 \$2,589,038 Vehicle Insurance 143 \$662.65 \$2,589,038 Personal Care Products (18) 142 \$567.89 \$2,218,805 School Books and Supplies (19) 139 \$147.87 \$577,744 Smoking Products 139 \$147.87 \$577,744 Smoking Products 135 \$3,881.55 \$15,165,614 Vehicle Purchases (Luggage	156	\$14.40	\$56,264
Child Care 151 \$696.44 \$2,721,057 Lawn and Garden (16) 149 \$625.47 \$2,443,787 Moving/Storage/Freight Express 149 \$90.52 \$353,688 Housekeeping Supplies (17) 140 \$983.80 \$3,843,796 Insurance 140 \$983.80 \$3,843,796 Owners and Renters Insurance 143 \$662.65 \$2,589,038 Vehicle Insurance 143 \$1,666.19 \$6,509,971 Life/Other Insurance 147 \$612.23 \$2,392,060 Health Insurance 138 \$2,673.20 \$10,444,459 Personal Care Products (18) 142 \$567.89 \$2,210,045 School Books and Supplies (19) 139 \$147.87 \$57,7744 Smoking Products 126 \$540.05 \$2,110,045 Transportation 135 \$3,881.55 \$15,165,614 Vehicle Purchases (Net Outlay) (20) 140 \$6,159.27 \$24,064,915 Gasoline and Motor Oil 135 \$3,881.55 \$15,165,614 Vehicle Purchases (Net Outlay) (20) 140 \$1,359,27 \$24,064,915	Telephones and Accessories	96	\$40.77	\$159,309
Lawn and Garden (16) 149 \$625.47 \$2,443,787 Moving/Storage/Freight Express 149 \$90.52 \$353,688 Housekeeping Supplies (17) 140 \$983.80 \$3,843,796 Insurance 140 \$983.80 \$3,843,796 Owners and Renters Insurance 143 \$662.65 \$2,589,038 Vehicle Insurance 143 \$1,666.19 \$6,509,971 Life/Other Insurance 147 \$612.23 \$2,392,060 Health Insurance 143 \$2,673.20 \$10,444,459 Personal Care Products (18) 142 \$567.89 \$2,218,805 School Books and Supplies (19) 139 \$147.87 \$577,744 Smoking Products 126 \$540.05 \$2,110,045 Transportation 135 \$3,881.55 \$15,165,614 Vehicle Purchases (Net Outlay) (20) 140 \$6,159.27 \$24,064,915 Gasoline and Motor Oil 135 \$3,881.55 \$15,165,614 Vehicle Maintenance and Repairs 164 \$751.12 \$2,934,700 Lodging	Household Operations			
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Housekeeping Supplies (17)140\$983.80\$3,843,796InsuranceOwners and Renters Insurance143\$662.65\$2,589,038Vehicle Insurance143\$1,666.19\$6,509,971Life/Other Insurance147\$612.23\$2,392,060Health Insurance138\$2,673.20\$10,444,459Personal Care Products (18)142\$567.89\$2,218,805School Books and Supplies (19)139\$147.87\$577,744Smoking Products126\$540.05\$2,110,045TransportationUVehicle Purchases (Net Outlay) (20)140\$6,159.27\$24,064,915Gasoline and Motor Oil135\$3,881.55\$15,165,614Vehicle Maintenance and Repairs144\$1,359.01\$5,309,810Travel164\$751.12\$2,934,700Lodging on Trips159\$694.85\$2,714,858Auto/Truck/Van Rental on Trips166\$61.18\$239,043	Lawn and Garden (16)	149	\$625.47	\$2,443,787
Insurance 143 \$662.65 \$2,589,038 Vehicle Insurance 143 \$1,666.19 \$6,509,971 Life/Other Insurance 147 \$612.23 \$2,392,060 Health Insurance 138 \$2,673.20 \$10,444,459 Personal Care Products (18) 142 \$567.89 \$2,218,805 School Books and Supplies (19) 139 \$147.87 \$577,744 Smoking Products 126 \$540.05 \$2,110,045 Transportation 135 \$3,881.55 \$15,165,614 Vehicle Purchases (Net Outlay) (20) 140 \$6,159.27 \$24,064,915 Gasoline and Motor Oil 135 \$3,881.55 \$15,165,614 Vehicle Maintenance and Repairs 144 \$1,359.01 \$5,309,810 Travel 144 \$1,359.01 \$5,309,810 Airline Fares 164 \$751.12 \$2,934,700 Lodging on Trips 159 \$694.85 \$2,714,858 Auto/Truck/Van Rental on Trips 166 \$61.18 \$239,043	Moving/Storage/Freight Express	149	\$90.52	\$353,688
Owners and Renters Insurance 143 \$662.65 \$2,589,038 Vehicle Insurance 143 \$1,666.19 \$6,509,971 Life/Other Insurance 147 \$612.23 \$2,392,060 Health Insurance 138 \$2,673.20 \$10,444,459 Personal Care Products (18) 142 \$567.89 \$2,218,805 School Books and Supplies (19) 139 \$147.87 \$577,744 Smoking Products 126 \$540.05 \$2,110,045 Transportation 126 \$540.05 \$2,110,045 Vehicle Purchases (Net Outlay) (20) 140 \$6,159.27 \$24,064,915 Gasoline and Motor Oil 135 \$3,881.55 \$15,165,614 Vehicle Maintenance and Repairs 144 \$1,359.01 \$5,309,810 Travel 164 \$751.12 \$2,934,700 Lodging on Trips 166 \$61.18 \$239,043	Housekeeping Supplies (17)	140	\$983.80	\$3,843,796
Vehicle Insurance 143 \$1,666.19 \$6,509,971 Life/Other Insurance 147 \$612.23 \$2,392,060 Health Insurance 138 \$2,673.20 \$10,444,459 Personal Care Products (18) 142 \$567.89 \$2,218,805 School Books and Supplies (19) 139 \$147.87 \$577,744 Smoking Products 126 \$540.05 \$2,110,045 Transportation 126 \$540.05 \$2,110,045 Gasoline and Motor Oil 135 \$3,881.55 \$15,165,614 Vehicle Purchases (Net Outlay) (20) 140 \$6,159.27 \$24,064,915 Gasoline and Motor Oil 135 \$3,881.55 \$15,165,614 Vehicle Maintenance and Repairs 144 \$1,359.01 \$5,309,810 Travel 144 \$1,359.01 \$5,309,810 Lidging on Trips 164 \$751.12 \$2,934,700 Lodging on Trips 159 \$694.85 \$2,714,858 Auto/Truck/Van Rental on Trips 166 \$61.18 \$239,043	Insurance			
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Health Insurance138\$2,673.20\$10,444,459Personal Care Products (18)142\$567.89\$2,218,805School Books and Supplies (19)139\$147.87\$577,744Smoking Products126\$540.05\$2,110,045TransportationVehicle Purchases (Net Outlay) (20)140\$6,159.27\$24,064,915Gasoline and Motor Oil135\$3,881.55\$15,165,614Vehicle Maintenance and Repairs144\$1,359.01\$5,309,810TravelAirline Fares164\$751.12\$2,934,700Lodging on Trips159\$694.85\$2,714,858Auto/Truck/Van Rental on Trips166\$61.18\$239,043	Vehicle Insurance	143	\$1,666.19	\$6,509,971
Personal Care Products (18) 142 \$567.89 \$2,218,805 School Books and Supplies (19) 139 \$147.87 \$577,744 Smoking Products 126 \$540.05 \$2,110,045 Transportation Vehicle Purchases (Net Outlay) (20) 140 \$6,159.27 \$24,064,915 Gasoline and Motor Oil 135 \$3,881.55 \$15,165,614 Vehicle Maintenance and Repairs 144 \$1,359.01 \$5,309,810 Travel 164 \$751.12 \$2,934,700 Lodging on Trips 159 \$694.85 \$2,714,858 Auto/Truck/Van Rental on Trips 166 \$61.18 \$239,043	Life/Other Insurance	147	\$612.23	\$2,392,060
School Books and Supplies (19) 139 \$147.87 \$577,744 Smoking Products 126 \$540.05 \$2,110,045 Transportation Vehicle Purchases (Net Outlay) (20) 140 \$6,159.27 \$24,064,915 Gasoline and Motor Oil 135 \$3,881.55 \$15,165,614 Vehicle Maintenance and Repairs 144 \$1,359.01 \$5,309,810 Travel \$22,934,700 Airline Fares 164 \$751.12 \$2,934,700 Lodging on Trips 159 \$694.85 \$2,714,858 Auto/Truck/Van Rental on Trips 166 \$61.18 \$239,043	Health Insurance	138	\$2,673.20	\$10,444,459
Smoking Products 126 \$540.05 \$2,110,045 Transportation Vehicle Purchases (Net Outlay) (20) 140 \$6,159.27 \$24,064,915 Gasoline and Motor Oil 135 \$3,881.55 \$15,165,614 Vehicle Maintenance and Repairs 144 \$1,359.01 \$5,309,810 Travel \$22,934,700 Lodging on Trips 159 \$694.85 \$2,714,858 Auto/Truck/Van Rental on Trips 166 \$61.18 \$239,043	Personal Care Products (18)	142	\$567.89	\$2,218,805
Transportation Number of the Purchases (Net Outlay) (20) 140 \$6,159.27 \$24,064,915 \$24,064,915 \$3,881.55 \$15,165,614 \$135 \$3,881.55 \$15,165,614 \$1,050,01 \$5,309,810 \$1,050,01 \$5,309,810 \$1,050,01 \$5,309,810 \$1,050,01 \$5,309,810 \$1,050,01 \$5,309,810 \$1,050,01 \$5,309,810 \$1,050,01 \$5,309,810 \$1,050,01 \$5,309,810 \$1,050,01 \$5,309,810 \$1,050,01 \$5,309,810 \$1,050,01 \$5,309,810 \$1,050,01 \$5,309,810 \$1,050,01 \$5,309,810 \$1,050,01 \$1,050,01 \$5,309,810 \$1,050,01 \$1,0	School Books and Supplies (19)	139	\$147.87	\$577,744
Transportation Vehicle Purchases (Net Outlay) (20) 140 \$6,159.27 \$24,064,915 Gasoline and Motor Oil 135 \$3,881.55 \$15,165,614 Vehicle Maintenance and Repairs 144 \$1,359.01 \$5,309,810 Travel 154 \$751.12 \$2,934,700 Airline Fares 164 \$751.12 \$2,934,700 Lodging on Trips 159 \$694.85 \$2,714,858 Auto/Truck/Van Rental on Trips 166 \$61.18 \$239,043	Smoking Products	126	\$540.05	\$2,110,045
Gasoline and Motor Oil 135 \$3,881.55 \$15,165,614 Vehicle Maintenance and Repairs 144 \$1,359.01 \$5,309,810 Travel 164 \$751.12 \$2,934,700 Lodging on Trips 159 \$694.85 \$2,714,858 Auto/Truck/Van Rental on Trips 166 \$61.18 \$239,043	Transportation			
Gasoline and Motor Oil 135 \$3,881.55 \$15,165,614 Vehicle Maintenance and Repairs 144 \$1,359.01 \$5,309,810 Travel Airline Fares 164 \$751.12 \$2,934,700 Lodging on Trips 159 \$694.85 \$2,714,858 Auto/Truck/Van Rental on Trips 166 \$61.18 \$239,043	Vehicle Purchases (Net Outlay) (20)	140	\$6,159.27	\$24,064,915
Vehicle Maintenance and Repairs 144 \$1,359.01 \$5,309,810 Travel 164 \$751.12 \$2,934,700 Airline Fares 164 \$751.12 \$2,934,700 Lodging on Trips 159 \$694.85 \$2,714,858 Auto/Truck/Van Rental on Trips 166 \$61.18 \$239,043		135		
Travel 164 \$751.12 \$2,934,700 Airline Fares 164 \$750.12 \$2,934,700 Lodging on Trips 159 \$694.85 \$2,714,858 Auto/Truck/Van Rental on Trips 166 \$61.18 \$239,043				
Airline Fares 164 \$751.12 \$2,934,700 Lodging on Trips 159 \$694.85 \$2,714,858 Auto/Truck/Van Rental on Trips 166 \$61.18 \$239,043	•		, _,	, ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,
Lodging on Trips 159 \$694.85 \$2,714,858 Auto/Truck/Van Rental on Trips 166 \$61.18 \$239,043		164	\$751,12	\$2,934,700
Auto/Truck/Van Rental on Trips166\$61.18\$239,043				
			\$672.21	\$2,626,378

Data Note: The Spending Potential Index (SPI) is household-based, and represents the amount spent for a product or service relative to a national average of 100. Detail may not sum to totals due to rounding.
Source: Esri forecasts for 2010 and 2015; Consumer Spending data are derived from the 2006 and 2007 Consumer Expenditure Surveys, Bureau of Labor Statistics.



Los Alamos_1 Los Alamos, NM Drive Time: 10 minutes

Latitude: 35.88064 Longitude: -106.30439

(1) Apparel Products and Services includes material for making clothes, sewing patterns and notions, shoe repair and other shoe services, apparel laundry and dry cleaning, alteration, repair and tailoring of apparel, clothing rental and storage, and watch and jewelry repair.

(2) Membership Fees for Clubs includes membership fees for social, recreational, and civic clubs.

(3) Audio includes satellite radio service, sound components and systems, digital audio players, records, CDs, audio tapes, streaming/downloaded audio, tape recorders, radios, musical instruments and accessories, and rental and repair of musical instruments.

(4) Toys and Games includes toys, games, arts and crafts, tricycles, playground equipment, arcade games, and online entertainment and games.

(5) Recreational Vehicles & Fees includes docking and landing fees for boats and planes, purchase and rental of RVs or boats, and camp fees.

(6) Sports/Recreation/Exercise Equipment includes exercise equipment and gear, game tables, bicycles, camping equipment, hunting and fishing equipment, winter sports equipment, water sports equipment, other sports equipment, and rental/repair of sports/recreation/exercise equipment.

(7) Photo Equipment and Supplies includes film, film processing, photographic equipment, rental and repair of photo equipment, and photographer fees.

(8) Reading includes magazine and newspaper subscriptions, single copies of magazines and newspapers, and books.

(9) Catered Affairs includes expenses associated with live entertainment and rental of party supplies.

(10) Snacks and Other Food at Home includes candy, chewing gum, sugar, artificial sweeteners, jam, jelly, preserves, margarine, fat, oil, salad dressing, nondairy cream and milk, peanut butter, frozen prepared food, potato chips, nuts, salt, spices, seasonings, olives, pickles, relishes, sauces, gravy, other condiments, soup, prepared salad, prepared dessert, baby food, miscellaneous prepared food, and nonalcoholic beverages.

(11) Mortgage Payment and Basics includes mortgage interest, mortgage principal, property taxes, homeowners insurance, and ground rent.

(12) Maintenance and Remodeling Materials includes supplies/tools/equipment for painting and wallpapering, plumbing supplies and equipment, electrical/heating/AC supplies, materials for hard surface flooring, materials for roofing/gutters, materials for plaster/panel/siding, materials for patio/fence/brick work, landscaping materials, and insulation materials for owned homes.

(13) Household Textiles includes bathroom linens, bedroom linens, kitchen linens, dining room linens, other linens, curtains, draperies, slipcovers, decorative pillows, and materials for slipcovers and curtains.

(14) Major Appliances includes dishwashers, disposals, refrigerators, freezers, washers, dryers, stoves, ovens, microwaves, window air conditioners, electric floor cleaning equipment, sewing machines, and miscellaneous appliances.

(15) Housewares includes plastic dinnerware, china, flatware, glassware, serving pieces, nonelectric cookware, and tableware.

(16) Lawn and Garden includes lawn and garden supplies, equipment and care service, indoor plants, fresh flowers, and repair/rental of lawn and garden equipment.

(17) Housekeeping Supplies includes soaps and laundry detergents, cleaning products, toilet tissue, paper towels, napkins, paper/plastic/foil products, stationery, giftwrap supplies, postage, and delivery services.

(18) Personal Care Products includes hair care products, nonelectric articles for hair, wigs, hairpieces, oral hygiene products, shaving needs, perfume, cosmetics, skincare, bath products, nail products, deodorant, feminine hygiene products, and personal care appliances.

(19) School Books and Supplies includes school books and supplies for college, elementary school, high school, and preschool.

(20) Vehicle Purchases (Net Outlay) includes net outlay for new and used cars, trucks, vans, motorcycles, and motor scooters.

Data Note: The Spending Potential Index (SPI) is household-based, and represents the amount spent for a product or service relative to a national average of 100. Detail may not sum to totals due to rounding.
Source: Esri forecasts for 2010 and 2015; Consumer Spending data are derived from the 2006 and 2007 Consumer Expenditure Surveys, Bureau of Labor Statistics.

April 05, 2012



Los Alamos_1 Los Alamos, NM Drive Time: 20 minutes

Latitude: 35.88064 Longitude: -106.30439

Top Tapestry Segments	Percent	Demographic Summary	2010	201
Sophisticated Squires	22.8%	Population	17,446	16,96
In Style	19.2%	Households	7,324	7,10
Wealthy Seaboard Suburbs	14.1%	Families	5,017	4,80
Exurbanites	11.6%	Median Age	44.0	44
Metropolitans	8.8%	Median Household Income	\$102,284	\$113,30
		Spending Potential	Average Amount	
		Index	Spent	Tot
Apparel and Services		117	\$2,792.02	\$20,447,7
Men's		110	\$507.22	\$3,714,6
Women's		106	\$877.14	\$6,423,8
Children's		118	\$474.56	\$3,475,4
Footwear		79	\$329.32	\$2,411,8
Watches & Jewelry		177	\$343.68	\$2,516,9
Apparel Products and Services (1)		278	\$260.11	\$1,904,9
Computer			1	1 /= - /-
Computers and Hardware for Home Us	e	167	\$319.98	\$2,343,4
Software and Accessories for Home Use		170	\$48.45	\$354,8
Entertainment & Recreation	-	172	\$5,539.71	\$40,570,8
Fees and Admissions		189	\$1,167.73	\$8,551,9
Membership Fees for Clubs (2)		192	\$313.87	\$2,298,6
Fees for Participant Sports, excl. Trip	ns	183	\$195.27	\$1,430,1
Admission to Movie/Theatre/Opera/E		178	\$269.25	\$1,971,8
Admission to Sporting Events, excl.		184	\$109.70	\$803,3
Fees for Recreational Lessons	11125	204	\$278.37	\$2,038,6
Dating Services		165	\$1.27	
		105	\$1,974.92	\$9,2 \$14,463,5
TV/Video/Audio				
Community Antenna or Cable TV		156 172	\$1,122.78	\$8,222,8
Televisions	0.50	172	\$332.20 \$32.77	\$2,432,9
VCRs, Video Cameras, and DVD Play	ers		•	\$240,0
Video Cassettes and DVDs Video and Computer Game Hardward	and Coffwar	155 e 166	\$81.64 \$92.37	\$597,9
•	e and Soltware			\$676,4
Satellite Dishes		167	\$2.11	\$15,4
Rental of Video Cassettes and DVDs		158	\$64.97	\$475,8
Streaming/Downloaded Video		178	\$2.49	\$18,2
Audio (3)		157	\$230.59	\$1,688,7
Rental and Repair of TV/Radio/Sound	d Equipment	171	\$13.00	\$95,2
Pets		204	\$876.06	\$6,415,9
Toys and Games (4)		161	\$234.55	\$1,717,7
Recreational Vehicles and Fees (5)		171	\$552.87	\$4,049,0
Sports/Recreation/Exercise Equipment	(6)	135	\$244.31	\$1,789,2
Photo Equipment and Supplies (7)		172	\$177.89	\$1,302,7
Reading (8)		173	\$268.58	\$1,966,9
Catered Affairs (9)		174	\$42.82	\$313,5
Food		161	\$12,352.92	\$90,468,3
Food at Home		158	\$7,085.13	\$51,888,9
Bakery and Cereal Products		159	\$946.76	\$6,933,7
Meats, Poultry, Fish, and Eggs		158	\$1,634.99	\$11,974,0
Dairy Products		157	\$782.70	\$5,732,2
Fruits and Vegetables		162	\$1,270.08	\$9,301,6
Snacks and Other Food at Home (10)	157	\$2,450.60	\$17,947,2
Food Away from Home		164	\$5,267.79	\$38,579,4
Alcoholic Beverages		168	\$959.15	\$7,024,4
Nonalcoholic Beverages at Home		156	\$683.55	\$5,006,0

Data Note: The Spending Potential Index (SPI) is household-based, and represents the amount spent for a product or service relative to a national average of 100. Detail may not sum to totals due to rounding.

Source: Esri forecasts for 2010 and 2015; Consumer Spending data are derived from the 2006 and 2007 Consumer Expenditure Surveys, Bureau of Labor Statistics.



Los Alamos_1 Los Alamos, NM Drive Time: 20 minutes

Latitude: 35.88064 Longitude: -106.30439

	Spending Potential	Average Amount	
	Index	Spent	Total
Financial	100	+2 1CC 22	+22 100 074
Investments	182	\$3,166.32	\$23,188,974
Vehicle Loans	153	\$7,536.03	\$55,191,124
Health			
Nonprescription Drugs	150	\$154.97	\$1,134,913
Prescription Drugs	150	\$745.98	\$5,463,290
Eyeglasses and Contact Lenses	170	\$130.46	\$955,418
Home			
Mortgage Payment and Basics (11)	189	\$17,688.16	\$129,541,705
Maintenance and Remodeling Services	196	\$3,880.02	\$28,415,853
Maintenance and Remodeling Materials (12)	174	\$647.63	\$4,743,028
Utilities, Fuel, and Public Services	158	\$7,164.44	\$52,469,778
Household Furnishings and Equipment			
Household Textiles (13)	171	\$227.20	\$1,663,934
Furniture	175	\$1,049.97	\$7,689,624
Floor Coverings	188	\$140.76	\$1,030,903
Major Appliances (14)	167	\$505.39	\$3,701,278
Housewares (15)	148	\$127.07	\$930,595
Small Appliances	162	\$53.05	\$388,487
Luggage	181	\$16.80	\$123,019
Telephones and Accessories	107	\$45.68	\$334,521
Household Operations			
Child Care	172	\$796.64	\$5,834,292
Lawn and Garden (16)	178	\$744.78	\$5,454,519
Moving/Storage/Freight Express	168	\$102.06	\$747,442
Housekeeping Supplies (17)	160	\$1,119.58	\$8,199,395
Insurance			
Owners and Renters Insurance	169	\$781.46	\$5,723,131
Vehicle Insurance	163	\$1,894.03	\$13,871,218
Life/Other Insurance	173	\$723.39	\$5,297,845
Health Insurance	158	\$3,051.81	\$22,350,365
Personal Care Products (18)	162	\$643.97	\$4,716,224
School Books and Supplies (19)	153	\$163.23	\$1,195,444
Smoking Products	137	\$584.08	\$4,277,597
Transportation			
Vehicle Purchases (Net Outlay) (20)	160	\$7,027.26	\$51,465,123
Gasoline and Motor Oil	153	\$4,385.58	\$32,118,373
Vehicle Maintenance and Repairs	165	\$1,551.68	\$11,363,912
Travel	200	+ = ,00 = .00	T = 2,000,022
Airline Fares	191	\$876.29	\$6,417,648
Lodging on Trips	188	\$820.23	\$6,007,036
Auto/Truck/Van Rental on Trips	196	\$72.12	\$528,170
Food and Drink on Trips	180	\$784.72	\$5,746,974
	190	\$70 4 .72	4J,/40,5/4

Data Note: The Spending Potential Index (SPI) is household-based, and represents the amount spent for a product or service relative to a national average of 100. Detail may not sum to totals due to rounding.
Source: Esri forecasts for 2010 and 2015; Consumer Spending data are derived from the 2006 and 2007 Consumer Expenditure Surveys, Bureau of Labor Statistics.



Los Alamos_1 Los Alamos, NM Drive Time: 20 minutes

Latitude: 35.88064 Longitude: -106.30439

(1) Apparel Products and Services includes material for making clothes, sewing patterns and notions, shoe repair and other shoe services, apparel laundry and dry cleaning, alteration, repair and tailoring of apparel, clothing rental and storage, and watch and jewelry repair.

(2) Membership Fees for Clubs includes membership fees for social, recreational, and civic clubs.

(3) Audio includes satellite radio service, sound components and systems, digital audio players, records, CDs, audio tapes, streaming/downloaded audio, tape recorders, radios, musical instruments and accessories, and rental and repair of musical instruments.

(4) Toys and Games includes toys, games, arts and crafts, tricycles, playground equipment, arcade games, and online entertainment and games.

(5) Recreational Vehicles & Fees includes docking and landing fees for boats and planes, purchase and rental of RVs or boats, and camp fees.

(6) Sports/Recreation/Exercise Equipment includes exercise equipment and gear, game tables, bicycles, camping equipment, hunting and fishing equipment, winter sports equipment, water sports equipment, other sports equipment, and rental/repair of sports/recreation/exercise equipment.

(7) Photo Equipment and Supplies includes film, film processing, photographic equipment, rental and repair of photo equipment, and photographer fees.

(8) Reading includes magazine and newspaper subscriptions, single copies of magazines and newspapers, and books.

(9) Catered Affairs includes expenses associated with live entertainment and rental of party supplies.

(10) Snacks and Other Food at Home includes candy, chewing gum, sugar, artificial sweeteners, jam, jelly, preserves, margarine, fat, oil, salad dressing, nondairy cream and milk, peanut butter, frozen prepared food, potato chips, nuts, salt, spices, seasonings, olives, pickles, relishes, sauces, gravy, other condiments, soup, prepared salad, prepared dessert, baby food, miscellaneous prepared food, and nonalcoholic beverages.

(11) Mortgage Payment and Basics includes mortgage interest, mortgage principal, property taxes, homeowners insurance, and ground rent.

(12) Maintenance and Remodeling Materials includes supplies/tools/equipment for painting and wallpapering, plumbing supplies and equipment, electrical/heating/AC supplies, materials for hard surface flooring, materials for roofing/gutters, materials for plaster/panel/siding, materials for patio/fence/brick work, landscaping materials, and insulation materials for owned homes.

(13) Household Textiles includes bathroom linens, bedroom linens, kitchen linens, dining room linens, other linens, curtains, draperies, slipcovers, decorative pillows, and materials for slipcovers and curtains.

(14) Major Appliances includes dishwashers, disposals, refrigerators, freezers, washers, dryers, stoves, ovens, microwaves, window air conditioners, electric floor cleaning equipment, sewing machines, and miscellaneous appliances.

(15) Housewares includes plastic dinnerware, china, flatware, glassware, serving pieces, nonelectric cookware, and tableware.

(16) Lawn and Garden includes lawn and garden supplies, equipment and care service, indoor plants, fresh flowers, and repair/rental of lawn and garden equipment.

(17) Housekeeping Supplies includes soaps and laundry detergents, cleaning products, toilet tissue, paper towels, napkins, paper/plastic/foil products, stationery, giftwrap supplies, postage, and delivery services.

(18) Personal Care Products includes hair care products, nonelectric articles for hair, wigs, hairpieces, oral hygiene products, shaving needs, perfume, cosmetics, skincare, bath products, nail products, deodorant, feminine hygiene products, and personal care appliances.

(19) School Books and Supplies includes school books and supplies for college, elementary school, high school, and preschool.

(20) Vehicle Purchases (Net Outlay) includes net outlay for new and used cars, trucks, vans, motorcycles, and motor scooters.

Data Note: The Spending Potential Index (SPI) is household-based, and represents the amount spent for a product or service relative to a national average of 100. Detail may not sum to totals due to rounding.
Source: Esri forecasts for 2010 and 2015; Consumer Spending data are derived from the 2006 and 2007 Consumer Expenditure Surveys, Bureau of Labor Statistics.

April 05, 2012



Los Alamos_1 Los Alamos, NM Drive Time: 30 minutes

Latitude: 35.88064 Longitude: -106.30439

Top Tapestry Segments	Percent	Demographic Summary	2010	201
Sophisticated Squires	18.8%	Population	21,553	21,1
In Style	17.2%	Households	8,871	8,74
Wealthy Seaboard Suburbs	11.7%	Families	6,125	5,9
Exurbanites	9.5%	Median Age	43.4	43
Connoisseurs	8.8%	Median Household Income	\$92,354	\$102,5
		Spending Potential	Average Amount	
		Index	Spent	Tot
Apparel and Services		109	\$2,604.27	\$23,101,6
Men's		103	\$472.61	\$4,192,3
Women's		98	\$816.14	\$7,239,7
Children's		112	\$446.69	\$3,962,4
Footwear		74	\$309.42	\$2,744,8
Watches & Jewelry		164	\$317.86	\$2,819,6
Apparel Products and Services (1)		258	\$241.54	\$2,142,6
Computer			1	1 / / -
Computers and Hardware for Home Use		156	\$298.72	\$2,649,8
Software and Accessories for Home Use		158	\$45.15	\$400,5
Entertainment & Recreation		161	\$5,183.93	\$45,985,0
Fees and Admissions		173	\$1,072.66	\$9,515,2
Membership Fees for Clubs (2)		176	\$287.72	\$2,552,2
Fees for Participant Sports, excl. Trips		170	\$181.02	\$1,605,7
Admission to Movie/Theatre/Opera/Ba		164	\$249.05	\$2,209,2
Admission to Sporting Events, excl. Tr		170	\$101.03	\$896,2
Fees for Recreational Lessons	103	185	\$252.69	\$2,241,5
Dating Services		149	\$1.15	\$10,1
TV/Video/Audio		150	\$1,857.13	\$16,473,9
Community Antenna or Cable TV		147	\$1,061.32	\$9,414,6
Televisions		147	\$1,001.32	\$2,747,7
VCRs, Video Cameras, and DVD Player	rc .	151	\$30.75	\$2,747,7 \$272,7
Video Cassettes and DVDs	3	146	\$76.93	\$682,4
Video and Computer Game Hardware	and Softwar		\$85.85	\$761,5
Satellite Dishes		154	\$1.99	\$17,6
Rental of Video Cassettes and DVDs		148	\$61.10	\$542,0
Streaming/Downloaded Video		143	\$2.28	\$20,2
Audio (3)	Faultana ant	146	\$215.03	\$1,907,4
Rental and Repair of TV/Radio/Sound	Equipment	160	\$12.11	\$107,4
Pets		192	\$825.84	\$7,325,7
Toys and Games (4)		151	\$220.19	\$1,953,1
Recreational Vehicles and Fees (5)		162	\$524.20	\$4,649,9
Sports/Recreation/Exercise Equipment (5)	126	\$229.02	\$2,031,5
Photo Equipment and Supplies (7)		160	\$165.69	\$1,469,7
Reading (8)		161	\$249.63	\$2,214,4
Catered Affairs (9)		161	\$39.58	\$351,1
Food		151	\$11,619.78	\$103,075,3
Food at Home		149	\$6,683.37	\$59,286,1
Bakery and Cereal Products		150	\$892.55	\$7,917,4
Meats, Poultry, Fish, and Eggs		149	\$1,543.16	\$13,688,8
Dairy Products		149	\$739.36	\$6,558,6
Fruits and Vegetables		152	\$1,194.03	\$10,591,8
Snacks and Other Food at Home (10)		148	\$2,314.29	\$20,529,3
Food Away from Home		153	\$4,936.40	\$43,789,2
Alcoholic Beverages		156	\$890.12	\$7,895,9
Nonalcoholic Beverages at Home		148	\$646.31	\$5,733,1

Data Note: The Spending Potential Index (SPI) is household-based, and represents the amount spent for a product or service relative to a national average of 100. Detail may not sum to totals due to rounding.

Source: Esri forecasts for 2010 and 2015; Consumer Spending data are derived from the 2006 and 2007 Consumer Expenditure Surveys, Bureau of Labor Statistics.



Los Alamos_1 Los Alamos, NM Drive Time: 30 minutes

Latitude: 35.88064 Longitude: -106.30439

	Spending Potential	Average Amount	
Financial	Index	Spent	Total
Financial	100	¢2,020,02	+26 070 272
Investments	169	\$2,938.92	\$26,070,272
Vehicle Loans	146	\$7,186.75	\$63,751,409
Health		t1 10 CD	t1 010 100
Nonprescription Drugs	144	\$148.63	\$1,318,460
Prescription Drugs	144	\$716.36	\$6,354,630
Eyeglasses and Contact Lenses	159	\$122.22	\$1,084,193
Home	475		*4.45.004.000
Mortgage Payment and Basics (11)	175	\$16,383.66	\$145,334,302
Maintenance and Remodeling Services	180	\$3,577.30	\$31,733,091
Maintenance and Remodeling Materials (12)	164	\$609.43	\$5,406,083
Utilities, Fuel, and Public Services	150	\$6,773.35	\$60,084,249
Household Furnishings and Equipment			
Household Textiles (13)	160	\$212.47	\$1,884,736
Furniture	163	\$976.92	\$8,665,954
Floor Coverings	172	\$129.34	\$1,147,372
Major Appliances (14)	157	\$476.58	\$4,227,598
Housewares (15)	138	\$119.11	\$1,056,553
Small Appliances	152	\$49.91	\$442,769
Luggage	168	\$15.54	\$137,880
Telephones and Accessories	101	\$43.00	\$381,428
Household Operations			
Child Care	160	\$738.01	\$6,546,674
Lawn and Garden (16)	167	\$697.48	\$6,187,100
Moving/Storage/Freight Express	158	\$95.65	\$848,507
Housekeeping Supplies (17)	151	\$1,058.12	\$9,386,256
Insurance			
Owners and Renters Insurance	160	\$738.82	\$6,553,843
Vehicle Insurance	153	\$1,782.76	\$15,814,325
Life/Other Insurance	162	\$677.16	\$6,006,884
Health Insurance	150	\$2,893.60	\$25,668,194
Personal Care Products (18)	152	\$607.10	\$5,385,418
School Books and Supplies (19)	143	\$152.86	\$1,355,933
Smoking Products	131	\$560.82	\$4,974,858
Transportation			
Vehicle Purchases (Net Outlay) (20)	151	\$6,646.47	\$58,958,714
Gasoline and Motor Oil	146	\$4,175.91	\$37,043,183
Vehicle Maintenance and Repairs	155	\$1,458.85	\$12,941,037
Travel			
Airline Fares	175	\$804.15	\$7,133,348
Lodging on Trips	174	\$756.44	\$6,710,110
Auto/Truck/Van Rental on Trips	178	\$66.00	\$585,465
Food and Drink on Trips	167	\$727.96	\$6,457,469

Data Note: The Spending Potential Index (SPI) is household-based, and represents the amount spent for a product or service relative to a national average of 100. Detail may not sum to totals due to rounding.
Source: Esri forecasts for 2010 and 2015; Consumer Spending data are derived from the 2006 and 2007 Consumer Expenditure Surveys, Bureau of Labor Statistics.



Los Alamos_1 Los Alamos, NM Drive Time: 30 minutes

Latitude: 35.88064 Longitude: -106.30439

(1) Apparel Products and Services includes material for making clothes, sewing patterns and notions, shoe repair and other shoe services, apparel laundry and dry cleaning, alteration, repair and tailoring of apparel, clothing rental and storage, and watch and jewelry repair.

(2) Membership Fees for Clubs includes membership fees for social, recreational, and civic clubs.

(3) Audio includes satellite radio service, sound components and systems, digital audio players, records, CDs, audio tapes, streaming/downloaded audio, tape recorders, radios, musical instruments and accessories, and rental and repair of musical instruments.

(4) Toys and Games includes toys, games, arts and crafts, tricycles, playground equipment, arcade games, and online entertainment and games.

(5) Recreational Vehicles & Fees includes docking and landing fees for boats and planes, purchase and rental of RVs or boats, and camp fees.

(6) Sports/Recreation/Exercise Equipment includes exercise equipment and gear, game tables, bicycles, camping equipment, hunting and fishing equipment, winter sports equipment, water sports equipment, other sports equipment, and rental/repair of sports/recreation/exercise equipment.

(7) Photo Equipment and Supplies includes film, film processing, photographic equipment, rental and repair of photo equipment, and photographer fees.

(8) Reading includes magazine and newspaper subscriptions, single copies of magazines and newspapers, and books.

(9) Catered Affairs includes expenses associated with live entertainment and rental of party supplies.

(10) Snacks and Other Food at Home includes candy, chewing gum, sugar, artificial sweeteners, jam, jelly, preserves, margarine, fat, oil, salad dressing, nondairy cream and milk, peanut butter, frozen prepared food, potato chips, nuts, salt, spices, seasonings, olives, pickles, relishes, sauces, gravy, other condiments, soup, prepared salad, prepared dessert, baby food, miscellaneous prepared food, and nonalcoholic beverages.

(11) Mortgage Payment and Basics includes mortgage interest, mortgage principal, property taxes, homeowners insurance, and ground rent.

(12) Maintenance and Remodeling Materials includes supplies/tools/equipment for painting and wallpapering, plumbing supplies and equipment, electrical/heating/AC supplies, materials for hard surface flooring, materials for roofing/gutters, materials for plaster/panel/siding, materials for patio/fence/brick work, landscaping materials, and insulation materials for owned homes.

(13) Household Textiles includes bathroom linens, bedroom linens, kitchen linens, dining room linens, other linens, curtains, draperies, slipcovers, decorative pillows, and materials for slipcovers and curtains.

(14) Major Appliances includes dishwashers, disposals, refrigerators, freezers, washers, dryers, stoves, ovens, microwaves, window air conditioners, electric floor cleaning equipment, sewing machines, and miscellaneous appliances.

(15) Housewares includes plastic dinnerware, china, flatware, glassware, serving pieces, nonelectric cookware, and tableware.

(16) Lawn and Garden includes lawn and garden supplies, equipment and care service, indoor plants, fresh flowers, and repair/rental of lawn and garden equipment.

(17) Housekeeping Supplies includes soaps and laundry detergents, cleaning products, toilet tissue, paper towels, napkins, paper/plastic/foil products, stationery, giftwrap supplies, postage, and delivery services.

(18) Personal Care Products includes hair care products, nonelectric articles for hair, wigs, hairpieces, oral hygiene products, shaving needs, perfume, cosmetics, skincare, bath products, nail products, deodorant, feminine hygiene products, and personal care appliances.

(19) School Books and Supplies includes school books and supplies for college, elementary school, high school, and preschool.

(20) Vehicle Purchases (Net Outlay) includes net outlay for new and used cars, trucks, vans, motorcycles, and motor scooters.

Data Note: The Spending Potential Index (SPI) is household-based, and represents the amount spent for a product or service relative to a national average of 100. Detail may not sum to totals due to rounding.
Source: Esri forecasts for 2010 and 2015; Consumer Spending data are derived from the 2006 and 2007 Consumer Expenditure Surveys, Bureau of Labor Statistics.

April 05, 2012